

# ISM BuyLine

Newsletter of ISM - Spokane, Inc.

ISM - Spokane, Inc. 808 W. Spokane Falls Blvd., Spokane, WA 99201 [www.ismspokane.org](http://www.ismspokane.org)



## Area Economic Forecast

Presented by: *Dr. Grant Forsyth*

January is upon us so in keeping with our time honored tradition of starting everyone's year off with an area economic forecast, we have invited Dr. Grant Forsyth to present the Spokane and Northern Idaho economic health and forecast. Dr. Forsyth has been a long time favorite of our group and his annual presentations are always well attended. We don't know how he does it, but somehow he makes economics interesting for our members. He simply shakes his head in wonderment that we would enjoy hearing from the "Lord of Darkness".

Dr. Forsyth is the Chief Economist of Avista Corp. Before coming to Avista in 2012, he was Professor of Economics at EWU for 13 years and prior to that, he worked for nearly three years in the Czech Republic as an academic and private sector economist. Dr. Forsyth received his BA in Economics from Central Washington University (1988), his MBA in Finance from the University of Oregon (1990), and his PhD in Economics from Washington State University (1996). He also serves on the Governor's Council of Economic Advisors and the Spokane Mayor's Council on Economic Policy and Forecasting.

### ISM-Spokane Luncheon Meeting Tuesday, January 17<sup>th</sup>, 2016

**LOCATION:**

Spokane Public Schools  
Facility Services Conference Room  
2815 East Garland  
Spokane WA 99207

**AGENDA:**

11:30am – Noon Networking & Business  
Noon – 12:30 pm Lunch  
12:30 – 1:15 pm Education Program

**LUNCH: (\$15)**

Sliced Ham  
Scalloped Potatoes  
Steamed Broccoli and Cauliflower  
Garden Salad w/ assorted Dressings  
Yeast Roll and Butter  
Chocolate Layer Cake  
Assorted Soda and Water

**RSVP:**

Please [EMAIL](mailto:megan.self@spokane.k12.wa.us) Megan Self by Tuesday, January 10<sup>th</sup>.

**PARKING:**

Parking is allowed on Garland and on Regal, just east of the warehouse.

#### WELCOME NEW MEMBER!

Chris Platt  
Office Depot

#### UPCOMING EVENTS

- January 17<sup>th</sup> – ISM Spokane Luncheon
  - Grant Forsyth – Economic Forecast
- February 21<sup>st</sup> – ISM Spokane Luncheon
  - Bob Hutchinson – Procurement Cards
- March 21<sup>st</sup> – ISM Spokane Luncheon
  - Depak Iyengar – The Theory of Constraints

### What's Trending?

- How does Spokane and Northern Idaho stack up to the rest of the country? Check out what the US economy can expect in 2017 .
  - [2017-2018 US Economic Forecast](#)
- Seize the New Year with the powers of negotiation – what are your strengths...what are your weaknesses? Learn how you can recognize and capitalize on both.
  - [Negotiation Super Power](#)

### Keeping Up to Date with ISM:

- January CPSM classes are getting ready to start. Be sure to register with [Thea Prince](#), ISM-Spokane Treasurer, if you are interested in attending.
  - [Change Coming to Certifications](#)
- Be sure to take advantage of your full ISM member benefits! – [ISM](#)